

THIS IS A PAST EVENT

“Siblings in Business Together”
Thursday, December 2nd, 2004

Location:	Diamond Run Golf Club
Time:	5:30 - 6:30 Networking and Hearty Hors D' Oeuvres 6:30 - 8:00 Program and Discussion
Who Should Attend:	Business Owners, Spouses, Family Business Owners, Advisors to Family Businesses, Sons and Daughters, Friends, Colleagues, and Extended Family Members

Effectively managing a business in today’s volatile environment can be an enormous challenge for any business owner. For family businesses, however, the complexity is magnified in the face of issues and difficulties that can emerge from the relationships among family members. This aspect can be a particular challenge for family businesses in their second and third generations, as the business is often passed to brothers and sisters who must find ways to work effectively together. As suggested by its title, this seminar will focus on siblings working together in a family business. For our discussion, the Family Business Roundtable has assembled a panel of business owners and professionals who will share with you their experience and knowledge of the challenges that come from siblings working together in a business setting as well as their insights regarding the keys to success.

Our Program: *“Siblings in Business Together”*

Some of the questions addressed in this program will be:

- What are the difficulties and challenges of working with a sibling?
- What are the keys to attaining a good working relationship?
- How does the succession process affect sibling relations?

- What are the challenges that come from relationships between siblings who work in the business versus siblings who only possess an ownership interest?
- How should a business owner bring a sibling into the business? What are the pitfalls?

About the moderator:

Tim Few is the former President and COO of Bill Few Associates (“BFA”), a privately held, financial services firm. While at the BFA, Tim was responsible for formulating the strategic direction of the firm, developing and implementing marketing plans, directing the human resources department, managing day-to-day operations, and establishing the budget of the firm. He also served as a member of the Board of Directors, along with his father, brother and other non-family members. During Tim’s tenure at BFA, the firm evolved from a family controlled and managed company to a business that would eventually be controlled by non-family members. After having spent twelve years at BFA, Tim left to pursue a PhD in strategic planning at the Katz Graduate School of Business at the University of Pittsburgh.

Tim is also the founder of Core Strategies Consulting, LLC. His mission in establishing the firm is to create a resource and sounding-board for business owners and managers who are struggling through organizational transformations or navigating the uncertainties accompanying an increasingly complex business world. With his years of experience as an entrepreneur and as an owner/manager of a family owned business, Tim coaches and consults with other owners and managers to develop and implement strategic plans, making sure that family, personal and business goals are aligned.

Currently, Tim also teaches strategic planning classes at the University of Pittsburgh. He has also taught numerous business courses at other colleges in the Pittsburgh area and has been invited to lecture and facilitate meetings at various international and regional conferences. Tim’s education includes a B.S. degree in Economics/Mathematics from Colby College and an MBA degree from the Katz Graduate School of Business at the University of Pittsburgh.

Our Panel Members for this event:

Don G. Fazio - Susie Bearsdley – Alex E. Paris – Christine Varney – Elaine Jewart

